

Appendix D: SDL Costs Savings by Product and Institution

Table D.1: SDL Cost Savings on ProQuest Products for Public Libraries

Institution	Population	SDL Price	Regular Price	Est. Savings
Roy	360	\$0	\$16,058	\$16,058
Sprague	453	\$19	\$16,073	\$16,055
Harrington	495	\$0	\$16,080	\$16,080
Reardan	495	\$0	\$16,080	\$16,080
Cathlamet	545	\$0	\$16,088	\$16,088
Concrete	770	\$0	\$16,125	\$16,125
Wilbur	895	\$0	\$16,145	\$16,145
Roslyn	936	\$38	\$16,152	\$16,113
Odessa	985	\$0	\$16,160	\$16,160
Kittitas	1,120	\$0	\$16,181	\$16,181
Waitsburg (Weller)	1,210	\$0	\$16,196	\$16,196
Pomeroy	1,445	\$59	\$16,234	\$16,175
Kalama	1,502	\$62	\$16,243	\$16,182
Kettle Falls	1,550	\$64	\$16,251	\$16,188
Davenport	1,764	\$0	\$16,286	\$16,286
Ritzville	1,775	\$0	\$16,288	\$16,288
Cle Elum (Carpenter Memorial)*	1,795	\$74	\$16,440	\$16,366
Lopez Island	1,950	\$80	\$16,316	\$16,236
Castle Rock	2,115	\$0	\$16,343	\$16,343
Chewelah	2,380	\$98	\$16,386	\$16,288
Dayton	2,558	\$0	\$16,414	\$16,414
Ocean Shores	3,180	\$130	\$16,515	\$16,385
Orcas Island	4,000	\$164	\$16,648	\$16,484
Colville	4,690	\$192	\$16,760	\$16,567
Prosser (Moved to Mid-Columbia)	4,840	\$0	\$16,784	\$16,784
LaConner	5,000	\$205	\$16,810	\$16,605
Burlington	5,445	\$223	\$16,882	\$16,659
Milton Memorial (merged with Pierce County)	5,525	\$0	\$16,895	\$16,895
San Juan Island	5,900	\$242	\$16,956	\$16,714
Sedro-Wooley	7,650	\$314	\$17,239	\$16,926
Grandview (Bleyhl Community)	7,930	\$325	\$17,285	\$16,960
Port Townsend	8,330	\$342	\$17,349	\$17,008
Camas	9,550	\$392	\$17,547	\$17,156
Enumclaw	10,484	\$430	\$17,698	\$17,269
Pend Oreille County	11,200	\$459	\$17,814	\$17,355
Kelso	11,950	\$490	\$17,936	\$17,446
Anacortes	13,460	\$0	\$18,181	\$18,181
Ellensburg	13,600	\$558	\$18,203	\$17,646
Whitman County	15,866	\$651	\$18,570	\$17,920
Walla Walla County	16,710	\$685	\$18,707	\$18,022
Jefferson County	17,970	\$737	\$18,911	\$18,174
Asotin County	19,700	\$808	\$19,191	\$18,384
Mount Vernon	22,280	\$913	\$19,609	\$18,696

Institution	Population	SDL Price	Regular Price	Est. Savings
Pullman (Neill)*	24,970	\$1,024	\$19,890	\$18,866
Stevens County Rural Library District	28,780	\$1,180	\$20,662	\$19,482
Puyallup	29,490	\$1,209	\$20,777	\$19,568
Walla Walla Public	36,080	\$1,479	\$21,845	\$20,366
Richland*	36,550	\$1,499	\$22,580	\$21,081
Renton	45,920	\$1,883	\$23,439	\$21,556
Longview	46,620	\$1,911	\$23,552	\$21,641
Bellingham	61,240	\$2,511	\$25,921	\$23,410
North Olympic	66,400	\$2,722	\$26,757	\$24,034
Everett	84,130	\$3,449	\$29,629	\$26,180
Whatcom County	94,960	\$3,893	\$31,384	\$27,490
Mid-Columbia	141,585	\$5,805	\$38,937	\$33,132
Tacoma Public	185,600	\$7,610	\$46,067	\$38,458
Spokane Public	188,300	\$7,720	\$46,505	\$38,784
Yakima Valley Regional	200,770	\$8,232	\$48,525	\$40,293
North Central Regional	204,103	\$8,368	\$49,065	\$40,696
Spokane County*	221,350	\$9,075	\$58,100	\$49,025
Kitsap Regional	229,400	\$9,405	\$53,163	\$43,757
Fort Vancouver Regional	338,859	\$13,893	\$70,895	\$57,002
Timberland Regional	395,429	\$16,213	\$80,059	\$63,847
Pierce County (includes pop 5525 for Milton)	446,241	\$18,296	\$88,291	\$69,995
Sno-Isle County	507,775	\$20,819	\$98,260	\$77,441
Seattle Public	536,600	\$22,001	\$102,929	\$80,929
King County*	1,049,993	\$43,050	\$191,790	\$148,740
Totals		\$221,998	\$1,968,053	\$1,746,055
		Average savings =		\$26,061

*Note: Libraries marked in bold served as the five examples on which the price estimates were calculated.

Table D.2: SDL Cost Savings on ProQuest Products for Academic Libraries

Institution	FTE students	SDL Price	Regular Price	Est. Savings
Community/Technical Colleges				
Washington Online	400	\$312	\$24,700	\$24,388
Peninsula College	1,305	\$1,018	\$27,415	\$26,397
Big Bend CC	1,343	\$1,048	\$27,529	\$26,481
Bellingham Tech College	1,405	\$1,096	\$27,715	\$26,619
Grays Harbor College*	1,482	\$1,156	\$27,880	\$26,724
Whatcom CC	1,593	\$1,243	\$28,279	\$27,036
Centralia College	1,835	\$1,431	\$29,005	\$27,574
Wenatchee Valley College	2,028	\$1,582	\$29,584	\$28,002
Lower Columbia College	2,201	\$1,717	\$30,103	\$28,386
Lake WA Tech College	2,274	\$1,774	\$30,322	\$28,548
Walla Walla CC	2,368	\$1,847	\$30,604	\$28,757
South Puget Sound CC	2,737	\$2,135	\$31,711	\$29,576
Renton Tech College	2,771	\$2,161	\$31,813	\$29,652
Skagit Valley College	3,068	\$2,393	\$32,704	\$30,311
Yakima Valley CC	3,456	\$2,696	\$33,868	\$31,172
Clover Park Tech College	3,561	\$2,778	\$34,183	\$31,405
Tacoma CC	3,567	\$2,782	\$34,201	\$31,419
Bates Tech College	3,685	\$2,874	\$34,555	\$31,681
Edmonds CC	3,789	\$2,955	\$34,867	\$31,912
Columbia Basin College	3,868	\$3,017	\$35,104	\$32,087
Everett CC	3,891	\$3,035	\$35,173	\$32,138
Olympic College	4,055	\$3,163	\$35,665	\$32,502
Pierce College	4,548	\$3,547	\$37,144	\$33,597
Green River CC	4,575	\$3,569	\$37,225	\$33,657
Shoreline CC	4,728	\$3,688	\$37,684	\$33,996
Highline CC	5,118	\$3,992	\$38,854	\$34,862
Clark College*	5,296	\$4,131	\$38,990	\$34,859
Spokane CC	5,353	\$4,175	\$39,559	\$35,384
Bellevue CC	5,633	\$4,394	\$40,399	\$36,005
Spokane Falls CC	6,648	\$5,185	\$43,444	\$38,259
Seattle District	12,332	\$9,619	\$60,496	\$50,877
Total Community Colleges	110,913	\$86,512	\$1,060,775	\$974,263
Private Colleges				
Henry Cogswell College	130	\$200	\$23,890	\$23,690
Northwest Indian College	730	\$569	\$25,690	\$25,121
Antioch	800	\$624	\$25,900	\$25,276
St. Martins College	813	\$634	\$25,939	\$25,305
Northwest College	842	\$657	\$26,026	\$25,369
Heritage College	900	\$702	\$26,200	\$25,498
Walla Walla College	1,474	\$1,150	\$27,922	\$26,772
Whitworth College	1,835	\$1,431	\$29,005	\$27,574
Art Institute of Seattle	2,376	\$1,853	\$30,628	\$28,775
University of Puget Sound	2,782	\$2,170	\$31,846	\$29,676

Institution	FTE students	SDL Price	Regular Price	Est. Savings
Seattle Pacific University	2,890	\$2,254	\$32,170	\$29,916
Pacific Lutheran	3,268	\$2,549	\$33,304	\$30,755
Gonzaga U.-Foley Center	3,500	\$2,730	\$34,000	\$31,270
Seattle University*	5,640	\$4,399	\$41,410	\$37,011
City University	6,348	\$4,951	\$42,544	\$37,593
Bastyr University		\$200	\$23,500	\$23,300
Cornish North		\$200	\$23,500	\$23,300
Washington School of Professional Psychology		\$200	\$23,500	\$23,300
Total Private Colleges	32,668	\$27,474	\$526,974	\$499,500
Grand Total	143,581	\$113,987	\$1,587,749	\$1,473,762

*Note: Libraries marked in bold served as three of the four examples on which the price estimates were calculated.

Table D.3: SDL Cost Savings on ProQuest Products for Tribal Libraries

Tribe	Population	SDL Price	Regular Price	Est. Savings
Jamestown S'Klallam	34	\$27	16,006	\$15,979
Kalispel	90	\$70	16,015	\$15,944
Lower Elwha S'Klallam	112	\$87	16,018	\$15,931
Hoh	116	\$90	16,019	\$15,928
Shoalwater Bay	150	\$117	16,024	\$15,907
Squaxin Island	194	\$151	16,031	\$15,880
Sauk-Suiattle	250	\$195	16,041	\$15,846
Skokomish	618	\$482	16,100	\$15,618
Upper Skagit	625	\$488	16,101	\$15,614
Nooksack	697	\$544	16,113	\$15,569
Quileute	730	\$569	16,118	\$15,549
Suquamish	750	\$585	16,122	\$15,537
Samish	850	\$663	16,138	\$15,475
Snoqualmie	900	\$702	16,146	\$15,444
Chehalis	1,027	\$801	16,166	\$15,365
Makah	1,238	\$966	16,201	\$15,235
Spokane	1,451	\$1,132	16,235	\$15,103
Stillaguamish	1,500	\$1,170	16,243	\$15,073
Nisqually	1,726	\$1,346	16,280	\$14,933
Puyallup	2,000	\$1,560	16,324	\$14,764
Swinomish	2,285	\$1,782	16,370	\$14,588
Quinault	2,410	\$1,880	16,390	\$14,511
Tulalip	2,500	\$1,950	16,405	\$14,455
Lummi	3,164	\$2,468	16,513	\$14,045
Yakama	6,315	\$4,926	17,023	\$12,097
Colville Confederated Tribes	7,034	\$5,487	17,140	\$11,653
Totals	\$38,766	\$30,237	\$422,280	\$392,043

Table D.4: SDL Cost Savings on ProQuest Products for Special Libraries

Institution	SDL Price	Regular Price	Est. Savings
Battelle Seattle Research Center	\$200	\$16,000	\$15,800
Children's Hospital	\$500	\$16,000	\$15,500
Empire Health	\$554	\$16,000	\$15,446
Fred Hutchinson	\$441	\$16,000	\$15,559
Gates Library Foundation	\$500	\$16,000	\$15,500
Group Health Cooperative	\$883	\$16,000	\$15,117
Heminger Health Sciences Library, Central Washington Hospital	\$268	\$16,000	\$15,732
Herbert Minthorn Memorial Library, St. John's Medical Center	\$278	\$16,000	\$15,722
Jefferson General Hospital	\$200	\$16,000	\$15,800
KVCH Community Health Library	\$200	\$16,000	\$15,800
Northwest Hospital	\$333	\$16,000	\$15,667
Overlake Hospital Medical Center Library	\$574	\$16,000	\$15,426
PATH (Program for Appropriate Technology in Health)	\$200	\$16,000	\$15,800
Planetree	\$234	\$16,000	\$15,766
Providence St. Peter Hospital	\$471	\$16,000	\$15,529
Rueb Memorial Library (Affiliated Health Services)	\$554	\$16,000	\$15,446
Samaritan Healthcare	\$200	\$16,000	\$15,800
Southwest Washington Medical	\$535	\$16,000	\$15,465
St. Joseph Hospital Library	\$279	\$16,000	\$15,721
St. Joseph Medical Center Library	\$611	\$16,000	\$15,389
Stevens Healthcare Library	\$273	\$16,000	\$15,727
Swedish Medical Center	\$1,433	\$16,000	\$14,567
Virginia Mason Medical Center Medical Library	\$600	\$16,000	\$15,400
Yakima Valley Memorial Hospital	\$256	\$16,000	\$15,744
Totals	\$10,577	\$384,000	\$373,423

Table D.5: SDL Cost Savings on Gale Group Products for Public Libraries

Institution	Population	SDL Price	Discount	Regular Price	Est. Savings
Burlington	5,525	\$1,200	0.80	\$6,000	\$4,800
San Juan Island	5,930	\$3,178	0.80	\$15,890	\$12,712
Port Townsend	8,345	\$1,800	0.80	\$9,000	\$7,200
Camas	10,300	\$5,500	0.80	\$27,500	\$22,000
Enumclaw	10,550	\$2,500	0.80	\$12,500	\$10,000
Pend Oreille County	11,200	\$2,500	0.80	\$12,500	\$10,000
Jefferson County	18,155	\$2,900	0.80	\$14,500	\$11,600
Mount Vernon	22,540	\$3,000	0.80	\$15,000	\$12,000
Pullman (Neill)	25,070	\$3,500	0.80	\$17,500	\$14,000
Puyallup	29,910	\$6,500	0.80	\$32,500	\$26,000
Longview	34,060	\$6,400	0.80	\$32,000	\$25,600
Walla Walla Public	36,550	\$3,900	0.80	\$19,500	\$15,600
Richland	36,860	\$33,500	0.80	\$167,500	\$134,000
Bellingham	61,980	\$7,500	0.80	\$37,500	\$30,000
North Olympic	66,700	\$6,500	0.80	\$32,500	\$26,000
Everett	84,330	\$15,000	0.80	\$75,000	\$60,000
Whatcom County	95,520	\$9,500	0.80	\$47,500	\$38,000
Mid-Columbia	150,025	\$43,000	0.80	\$215,000	\$172,000
Tacoma Public	186,000	\$67,801	0.80	\$339,005	\$271,204
Spokane Public	188,300	\$61,900	0.80	\$309,500	\$247,600
Yakima Valley Regional	202,510	\$25,500	0.65	\$72,857	\$47,357
North Central Regional	206,119	\$10,000	0.65	\$28,571	\$18,571
Kitsap Regional	229,000	\$59,000	0.65	\$168,571	\$109,571
Fort Vancouver Regional	349,462	\$59,000	0.65	\$168,571	\$109,571
Timberland Regional	397,837	\$76,574	0.65	\$218,783	\$142,209
Pierce County	451,400	\$66,700	0.65	\$190,571	\$123,871
Sno-Isle Regional	525,620	\$140,000	0.65	\$400,000	\$260,000
Seattle Public	539,700	\$142,500	0.65	\$407,143	\$264,643
King County	1,079,923	\$285,000	0.65	\$814,286	\$529,286
Totals	5,069,421	\$1,151,853		\$3,907,249	\$2,755,396

Table D.6: SDL Cost Savings on OCLC Products for Public, Academic, and Special Libraries

Institution	Simultaneous Users	SDL Price	Regular Price	Est. Savings
Public				
Ellensburg Public	0.25	\$925	\$4,000	\$3,075
Everett Public	0.75	\$2,775	\$4,000	\$1,225
Longview	0.25	\$925	\$4,000	\$3,075
Mid-Columbia	0.75	\$2,775	\$4,000	\$1,225
North Olympic Lib. System	0.25	\$925	\$4,000	\$3,075
Pierce County	0.75	\$2,775	\$4,000	\$1,225
Port Townsend PL	0.25	\$925	\$4,000	\$3,075
Richland	0.50	\$1,850	\$4,000	\$2,150
Seattle Public	2.50	\$9,250	\$12,000	\$2,750
Sno-Isle	1.00	\$3,700	\$4,000	\$300
Spokane Public (new in 2001)	0.50	\$1,850	\$4,000	\$2,150
Timberland	0.50	\$1,850	\$4,000	\$2,150
Whatcom County Library (new in 2001)	0.25	\$925	\$4,000	\$3,075
Total Public		\$31,450	\$60,000	\$28,550
Academic				
Bates Community College	0.25	\$963	\$4,000	\$3,038
Big Bend Community College	0.25	\$963	\$4,000	\$3,038
Everett Community College	0.25	\$925	\$4,000	\$3,075
Lower Columbia College	0.25	\$925	\$4,000	\$3,075
Seattle Community Colleges	0.75	\$2,775	\$4,000	\$1,225
Spokane Community College	0.25	\$963	\$4,000	\$3,038
Yakima Valley Community College	0.25	\$963	\$4,000	\$3,038
Total Academic		\$8,475	\$28,000	\$19,525
Special				
Bill & Melinda Gates Foundation (new in 2001)	0.25	\$925	\$4,000	\$3,075
Empire Health	0.25	\$925	\$4,000	\$3,075
Fred Hutchinson	0.25	\$925	\$4,000	\$3,075
Group Health Cooperative	0.25	\$925	\$4,000	\$3,075
Washington State Library	0.25	\$925	\$4,000	\$3,075
Total Special		\$4,625	\$20,000	\$15,375
Grand Total		\$44,550	\$196,000	\$111,525